

27<sup>th</sup> February 2023

## ASX RELEASE

### **Alliance Aviation Services Limited (“Alliance”) (ASX: AQZ)**

#### **Fleet acquisition of an additional 30 E190 Aircraft**

Alliance is pleased to advise that it has entered into a sale and purchase agreement for an additional 30 Embraer E190 jet aircraft from Dublin-based AerCap Ireland Limited (“AerCap”).

The additional 30 E190 aircraft are currently on lease from AerCap to a US airline and have been operated by that airline since new. Aircraft deliveries and payments will commence in September 2023 and will be completed in January 2026.

Final purchase price for each aircraft will be adjusted for the maintenance status of the airframe and the two fitted engines in the week preceding each delivery. Accordingly, there is a significant degree of variation in unit cost and a totally firm fleet price is unable to be given at this time.

The aircraft will be purchased one at a time over a two-year period by a mix of debt and cash generated through the operation of the company’s existing Fokker and Embraer 70 aircraft fleet.

The aircraft will be delivered in the United States and then flown to Alliance’s new base maintenance facility in Rockhampton for refurbishment and Australian certification. A number of the aircraft may also be disassembled, and the engines and other componentry retained to support the balance of the company’s Embraer fleet thus ensuring Alliance has access to a sizeable parts pool for the E190 fleet.

Should all aircraft be added to the company’s operating fleet, the total fleet size would eventually reach one hundred with 37 Fokker 100/70 and 63 Embraer E190 aircraft.

The additional fleet will be utilised across all the company’s operations.

Alliance’s Managing Director, Scott McMillan commented, “This acquisition will provide Alliance with increased capacity, access to major componentry including engines and enhanced operational capability.”

With the aircraft being delivered over a period of more than two years from September 2023, Alliance will be able to increase services progressively as and when each aircraft is certified after major maintenance checks in Rockhampton.

**- Ends -**

This announcement has been authorised for release by Alliance Aviation Services Limited’s Board of Directors.

### **About Alliance**

*Alliance is Australasia's leading provider of contract, charter and allied aviation and maintenance services currently employing more than 1,200 staff.*

*The Company provides essential services to mining, energy and government sectors as well as wet lease services for other airlines. Alliance holds IATA's IOSA certification and Flight Safety Foundation "BARS Gold" status, the first such carrier in Australia to be so recognised.*

*Alliance currently owns seventy jet aircraft inclusive of three E190 aircraft that are leased out to a third party.*

*Alliance has world leading operational performance, a key attribute sought by its customers.*

*The Company has operational bases in Brisbane, Townsville, Cairns, Adelaide, Perth, Darwin, Alice Springs, and Rockhampton.*

*Alliance is locally owned with the majority of the Company's shareholders located in Australia or New Zealand.*

*For more information contact:*

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Alliance Aviation Services Limited*

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### **About AerCap**

*AerCap is the global leader in aviation leasing with one of the most attractive order books in the industry. AerCap serves approximately three hundred customers around the world with comprehensive fleet solutions. AerCap is listed on the New York Stock Exchange (AER) and is based in Dublin with offices in Shannon, Miami, Singapore, Memphis, Amsterdam, Shanghai, Dubai, Seattle, Toulouse, and other locations around the world.*