

24<sup>th</sup> June 2025

ASX Release

## Alliance Aviation Services Limited (“Alliance”) (ASX: AQZ)

### Engines Sale Realise USD40.2m

Alliance is pleased to announce that the Company has entered into a binding sale and purchase agreement with Beatech Power Systems (Dallas, Texas) for the sale of twelve (12) General Electric CF34-10 engines.

These engines will be delivered to Beatech ex Knock, Ireland after having been removed from six airframes sold to Eirtrade and previously announced on 4th September 2024. Ten engines will be delivered this current financial year and the remaining two will be delivered in early FY26.

Total consideration for this transaction is approximately \$62.3m (USD40.2m) with the final amount subject to standard adjustments for delivery conditions and the prevailing AUD/USD exchange rate.

This transaction will have no impact on the current profit guidance provided for the current financial year.

The sale of these engines will lead to a substantial reduction in inventory value in this financial year, and a consequent and significant reduction in the net debt position of the Company.

Commenting on this transaction, Alliance Managing Director, Scott McMillan stated, “We are delighted with this outcome where we have again, been able to monetise inventory at values commensurate with current market prices and take advantage of the low AUD/USD exchange rate. Our Aviation Services business has and will continue to make a significant contribution to the financial performance of the Company. Most of the engines sold have remaining lives that are surplus to the Company’s current requirements. This transaction is consistent with our Company objectives of reducing overall inventory levels, unlocking surplus value and retiring debt.

“We are also delighted to have formed a strong relationship with Beatech who a leading trader and lessor of aircraft engines are and well situated in the General Electric CF34-10 market.”

Lee Beaumont, Founder, President and CEO of BeauTech commented, “Over the course of our recent negotiations with Alliance, we have developed a strong and collaborative relationship, supported by several visits to Brisbane by myself and the BeauTech team. We hold Alliance’s commercial approach in high regard and are particularly impressed by the strength and uniqueness of their business model. As the world’s leading lessor and financier of CF34 engines, BeauTech is deeply committed to this platform and is investing significantly in the -10E variant. We see a strong alignment in the entrepreneurial mindset shared by both organisations and look forward to supporting Alliance in the years ahead.”

[ ends ]

This announcement has been authorised for release by Alliance Aviation Services Limited’s Board of Directors.

### **About Beatech Power Systems**

BeauTech Power Systems LLC is a leading provider of aviation solutions, specialising in engine leasing, asset management, and aircraft and engine trading. Since its founding in 2011, BeauTech has built a global presence, partnering with airlines, leasing companies, and MRO (Maintenance, Repair, and Overhaul) providers to deliver tailored and efficient engine support solutions. With a strong commitment to innovation and excellence, BeauTech helps clients optimise performance and maximise asset value.

Headquartered in Dallas, Texas, with offices in key aviation hubs, BeauTech operates and manages a diverse portfolio of high-demand commercial engines, including GE CF34, CFM56, and LEAP models. Its deep expertise in these engine platforms enables BeauTech to offer flexible, customised solutions that adapt to the evolving needs of the aviation industry.

<http://www.beautech.aero>

### **About Alliance**

Alliance is Australasia's leading provider of contract, charter and allied aviation and maintenance services currently employing more than 1,400 staff.

The Company provides essential services to mining, energy, and government sectors as well as wet lease services for other airlines.

The Company also has a growing aircraft, engine and spare parts trading business allied to the two types of aircraft it operates.

Alliance holds IATA's IOSA certification, the only Australian contract and charter operator to do so and Flight Safety Foundation "BARS Gold" status, the first such carrier in Australia to achieve gold status.

Alliance is unique in that it owns its whole fleet. Currently that fleet consists of 36 Fokker 70/100 aircraft, 43 Embraer E190 aircraft with firm purchase commitments stretching to mid-2026 for a further 10 E190 aircraft.

The Company dry leases five E190 aircraft to a third party with those leases having been recently extended for a further five years.

Alliance has world leading operational performance, a key attribute sought by its customers. Alliance has operational bases in Brisbane, Townsville, Cairns, Adelaide, Perth, Darwin, and Rockhampton.

Alliance is locally owned with the majority of the Company's shareholders located in Australia and New Zealand.

<http://www.allianceairlines.com.au>

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